# **Checklist** for donation pages

non profit .top

## **Checklist for donation pages**

#### **ESSENTIAL**

| Review and improve your loading speed              |  |
|--|--|
| Improve the usability of the donation form         |  |
| Optimize the mobile page                           |  |
| Include donation buttons or forms on crucial pages |  |
| Include powerful images on the donation page       |  |
| Include powerful data on the donation page         |  |
| Include data to gain donors trust                  |  |
| Enhance recurring donations                        |  |
| Optimize the donation confirmation page            |  |

#### RECOMMENDED

| Present your organization first                           |  |
|---|--|
| Give more contact options for questions and donations     |  |
| Donation button always visible                            |  |
| Show several donation buttons on the home page            |  |
| Ask donors for opinions/suggestions                       |  |
| Remove distractions on the donations page                 |  |
| Respect your organization's branding on the donation page |  |
| Show answers to frequently asked questions (FAQ)          |  |

### **OTHER IDEAS**

| Test different texts/approaches  |  |
|--|--|
| 1-page donation page vs. several pages/steps                                 |  |
| Capture emails before asking for a donation                                  |  |
| Incite a feeling of guilt  |  |
| Try more or less text  |  |
| Show other options to collaborate (or not)                                   |  |
| Test urgency   |  |
| Offer more payment options   |  |
| Show forms instead of donate buttons   |  |
| Show the most recent donations   |  |
| Show exit popups   |  |
| Show initial popups  |  |
| Show donation widgets  |  |
| Put a donation form on the home page   |  |
| Try with different buttons   |  |
| Try different default amounts of donations                                   |  |
| Offer user accounts  |  |
| Use website personalization tools  |  |
| Try showing other options to help on the donation page                       |  |
| Boost large donations  |  |
| Show specific projects or beneficiaries                                      |  |
| Show the impact of different amounts   |  |
| Offer gifts for donation   |  |
| Give an honorary title or exclusive benefits depending on the amount donated |  |